Sponsored Research Update 21 May 2021

Reshuffling of the portfolio - Buy

Mutares continues its brisk acquisition strategy also in 2021. In doing so, the company also takes advantage of the market environment, which offers attractive takeover targets. We are observing that the takeover targets are becoming significantly larger, as announced. From our point of view, the risk is not significantly higher for these acquisitions, but offers significantly higher value enhancement potential if it the acquired companies have been successfully restructured. We believe, it also shows that sellers, usually large groups, now have more confidence that Mutares can successfully restructure larger acquisitions. We expect a reshuffling of the current portfolio in the coming quarters, also with a series of exits. Consequently, a high dividend payout (dividend yield of c.6%) is also very likely in the future. With a new TP of EUR 30, we stick to our Buy rating.

Eventful first quarter

The year 2021 has been very eventful in terms of transactions so far. Mutares announced five acquisitions, of which two were already closed. On the exit side, the company has announced the sale of STS Group, by far its largest portfolio company in the Automotive segment. In addition, the divestment of two further portfolio companies (Nexive and Balcke Dürr Rothemühle), which had already been announced in late 2020, could be finalized in Q1. As expected, Q1 revenues were highly impacted by acquisitions and jumped by 56% yoy to EUR 494m. Further, adj. EBITDA improved significantly to EUR 0.3m from EUR -10.4m in the prior year's quarter, mainly driven by the recovery in the Automotive segment.

EURm	2019	2020	2021e	2022e	2023e
Revenues	1,016	1,584	2,761	3,026	3,056
EBITDA	79	143	288	116	117
EBIT	26	41	167	7	19
EPS	1.36	1.80	5.90	(0.26)	0.26
EPS adj	(1.91)	(6.19)	(5.22)	(0.26)	0.26
DPS	1.00	1.50	1.50	1.50	1.50
EV/EBITDA	2.7	2.3	1.4	4.0	4.1
EV/EBIT	8.3	8.1	2.5	68.7	25.6
P/E adj	-	-	-	-	-
P/B	1.05	1.24	1.55	1.74	1.90
ROE (%)	11.4	14.4	40.6	-	1.8
Div yield (%)	7.9	9.6	5.8	5.8	5.8
Net debt	(2)	80	(17)	32	48

Source: Pareto



Target price (EUR)	30
Share price (EUR)	26

Forecast changes			
%	2021e	2022e	2023e
Revenues	3	12	NM
EBITDA	71	31	NM
EBIT adj	NM	(72)	NM
EPS reported	69	NM	NM
EPS adj	(81)	NM	NM

Source: Pareto

Ticker	MUXG.DE, MUX GY
Sector	Diversified Small Caps
Shares fully diluted (m)	15.0
Market cap (EURm)	391
Net debt (EURm)	-17
Minority interests (EURm)	32
Enterprise value 21e (EURm)	417
Free float (%)	41

Performance



Source: Factset

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Large acquisition in Automotive

Mutares announced to acquire three plants in Germany from the automotive supplier Magna. The business, which generates revenues of around EUR 360m, consists of the production of plastic components such as bumper and exterior trim, radiator grilles and other trim components. According to Mutares, all major German automotive OEMs are among the customers. As usual for Mutares' platform acquisitions, the business should be loss-making and should be acquired without a significant purchase price. We believe, the equity commitment by Mutares to the acquisition should be quite manageable in the mid-single digit EURm range. Given the relatively large size of the business, we expect the acquisition related one-time gain (bargain purchase) to be in the range of EUR 50-70m.

In view of the size of the acquisition and the potential for value enhancement (EBITDA 2023e PASe: around EUR 25-30m), we view the acquisition very positively. The acquisition also fits in with the company's announcement of larger acquisitions (revenue size EUR 100-500m). In our view, the risk and the restructuring efforts are not significantly higher for larger acquisitions, but the leverage for a value increase is significantly higher than with smaller acquisitions. With this acquisition, Mutares more than closes the gap in its automotive related business, which is created by the exit of the STS Group.

With that announcement, Mutares has signed already five acquisitions in 2021, of which two were closed. The company is thus consistently implementing its announcement of a lively transaction strategy ("at least one transaction per month"). The annualized revenue volume of the acquired companies is close to EUR 600m.

Mutares is also very active on the exit side. In addition to the two portfolio companies exited (Nexive and Balcke-Dürr Rothemühle), the company also signed the sale of STS Group, for which the closing is expected in Q2e. According to some press reports, Mutares intends to sell the Scandinavian business of its portfolio company Donges. The related business generates revenues of EUR 200m and an EBITDA of around EUR 10m, with no financial debt. The expected proceeds of the exit (PASe EUR 60-80m) could provide Mutares with significant scope for new investments as well as for a higher dividend payout (current dividend yield of c.6%).

Updated estimates

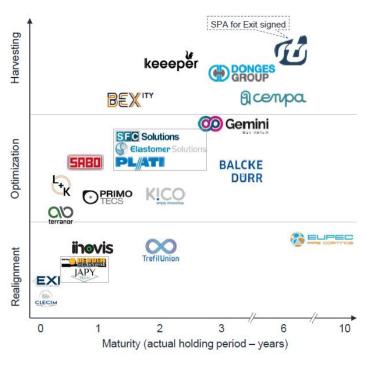
In order to reflect the recent transactions, we have updated our estimates. We have included all announced acquisitions, even if they are not yet closed (e.g. Lapeyre and Magna plans). However, the announced but not yet closed exits (e.g. STS Group closing in Q2e) are still included in our FY 2021e estimates but are excluded for the following years. On the other hand, the exit of Nexive and Balcke-Dürr Rothemühle (both closed in Q1) had a negative effect on our estimates.

We now forecast group revenues in FY 2021e of EUR 2.76bn (prev. EUR 2.68bn) and an adj. EBITDA of EUR 43m (prev. EUR 28m). Our reported EBITDA of EUR 288m (prev. EUR 168m) considers acquisition related one-time gains (bargain purchase) in the amount of EUR 250m and restructuring costs of EUR 40m and exit gains of EUR 35m. However, it should be taken into account that in particular the bargain purchase depends very much on the number and the size of acquisitions made in the fiscal year and is therefore hardly to predict precisely.

Valuation

Mutares has a mixed portfolio of companies with regard to profitability level and holding period. To provide a transparent insight about the different development of the portfolio companies, Mutares categorizes its portfolio into following three stages, depicted in the graph below:

Lifecycle status of portfolio companies



Source: Mutares

In Q1, we saw that a number of portfolio companies made significant progress in their development and thus moved up in Mutares' portfolio allocation. As the number of portfolio companies towards the Harvesting phase increases, the probability of further exits also increases. The share of portfolio companies in the Realignment phase (c.9% of group revenues) was at the lowest level since Q4 2019. We expect this segment to be filled by further acquisitions on the course of the year.

Valuation model

Adj. EBITDA of "Harvesting" companies in FY 2021e, adj. for IFRS 16	27	ex. STS Group
EV of "Harvesting" companies	192	x7
STS Group EV as of 05/20/2021	51	73% stake
Adj. EBITDA of "Optimization" companies in FY 2021e, adj. for IFRS 16	20	
EV of "Optimization" companies	100	x5
Rest of portfolio		
Revenues of "Realignment" companies	784	
EV of "Realignment" companies	165	x0.2
Consolidated EV	508	
Net debt as of 31/12/2021, adj. for dividend payments and STS stake	45	
Equity Value	463	
# shares in m	15.4	
Fair value per share	30.05	

Given the fact, that the sale of the STS Group is not yet closed, we take into account the portfolio company with the agreed selling price (EUR 7 per share, implying an EV of EUR 70m). The net debt is deducted by the estimates cash proceeds for Nexive and Balcke-Dürr Rothemühle in the amount of around EUR 20m.

Consequently, we derive a new target price of EUR 30 per share (prev. EUR 19.50). We stick to our Buy rating.

PROFIT & LOSS (fiscal year) (EURm)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Revenues	648	900	865	1,016	1,584	2,761	3,026	3,056
EBITDA	3	67	49	79	143	288	116	117
Depreciation & amortisation	-	(27)	(30)	(53)	(102)	(121)	(109)	(98)
EBIT	3	40	19	26	41	167	7	19
Net interest	(5)	(5)	(5)	(10)	(24)	(15)	(14)	(12)
Other financial items	-	-	-	-	-	-	-	-
Profit before taxes	(2)	36	15	17	17	152	(7)	7
Taxes	(3)	8	(3)	-	3	(45)	2	(2)
Minority interest	(0)	0	3	4	7	(15)	1	(1)
Net profit	(5)	44	15	21	27	91	(4)	4
EPS reported	(0.35)	2.85	0.96	1.36	1.80	5.90	(0.26)	0.26
EPS adjusted	(0.35)	2.85	0.96	(1.91)	(6.19)	(5.22)	(0.26)	0.26
DPS	-	-	1.00	1.00	1.50	1.50	1.50	1.50
BALANCE SHEET (EURm)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Tangible non current assets	110	171	133	176	243	429	411	404
Other non-current assets	11	56	67	234	261	231	201	171
Other current assets	289	347	323	358	678	1,127	1,214	1,224
Cash & equivalents	63	99	108	80	145	247	203	192
Total assets	473	673	631	849	1,327	2,035	2,029	1,991
Total equity	57	166	208	208	207	290	262	244
Interest-bearing non-current debt	10	124	93	78	226	231	236	241
Interest-bearing current debt	40	-	-	-	-	-	-	-
Other Debt	367	384	330	562	895	1,514	1,531	1,507
Total liabilites & equity	473	673	631	849	1,327	2,035	2,029	1,991
CASH FLOW (EURm)	2016	2017	2018	2019	2020	2021e	2022e	2023e
Cash earnings	(45)	(72)	26	6	(134)	(29)	(5)	64
		(72) 39	(39)	6 (17)	(134) 91	(29) 204	(5) 40	64 5
Cash earnings	(45)							
Cash earnings Change in working capital	(45) 5	39 24 35	(39)	(17)	91	204	40	5
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Cash earnings Change in working capital Cash flow from investments Cash flow from financing	(45) 5 24 (9)	39 24 35	(39) (3) 23	(17) 44 (63)	91 51 58	204 (55) (18)	40 (61) (18)	5 (61) (18)
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Pareto Securities Research expects this financial instrument's total return to be between -10% and 10% over the next 12 months Pareto Securities Research expects this financial instrument's total return to be negative by more than 10% over the next 12 months

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Appendix A

 $\underline{\text{Disclosure requirements in accordance with Commission Delegated Regulation (EU)}\ 2016/958\ and\ the\ FINRA\ Rule\ 2241}$

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons – owns a net long position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares	Holdings in %	Companies	No. of shares	Holdings in %
ArcticZymes Technologies	598,575	1.24%	SpareBank 1 Ringerike Hadelar	100,000	0.64%
Bonheur	241,145	0.57%	Sparebank 1 SMN	1,875,442	1.44%
DOF	2,366,346	0.75%	Sparebank 1 SR-Bank	1,849,922	0.72%
Pareto Bank	16,235,886	23.38%	SpareBank 1 Østfold Akershus	1,205,116	9.73%
Quantafuel	1,119,887	0.89%	SpareBank 1 Østlandet	3,825,292	3.60%
Sandnes Sparebank	126,013	0.55%	Sparebanken Møre	305,239	3.09%
Selvaag Bolig	2,951,618	3.15%	Sparebanken Sør	433,744	2.77%
SpareBank 1 BV	1,621,940	2.57%	Sparebanken Vest	6,805,073	6.34%
Sparebank 1 Nord-Norge	4,125,317	4.11%			

Pareto Securities AS may hold financial instruments in companies where a recommendation has been produced or distributed by Pareto Securities AS in connection with rendering investment services, including

Please find below an overview of material interests in shares held by employees in Pareto Securities AS, in companies where a recommendation has been produced or distributed by Pareto Securities AS. "By material nterest" means holdings exceeding a value of NOK 50 000.

Company	Analyst holdings*	Total holdings	Company	Analyst holdings*	Total holdings	Company	Analyst holdings*	Total holdings
AF Gruppen	0	1,825	Fjordkraft Holding	0	12,855	Pareto Bank	0	2,412,276
Aker ASA	500	2,359	Flex LNG	0	2,532	Pexip Holding	0	60,433
Aker BP	0	25,281	Frontline	0	82,308	PGS	0	11,676
Aker Carbon Capture	0	190,956	Gjensidige Forsikring	0	7,723	Protector Forsikring	0	12,000
Aker Horizons	0	2,082	Golden Ocean Group	0	1,433	Quantafuel	0	1,119,887
Aker Offshore Wind	0	168,028	Grieg Seafood	0	12,213	REC Silicon	0	35,551
American Shipping Co.	0	13,300	Hafnia Ltd.	0	16,300	SalMar	0	105
Aprila Bank ASA	0	22,675	Huddly	0	899,442	Sandnes Sparebank	0	126,013
Archer	0	30,170	Hunter Group ASA	0	308,500	Scatec	0	20,324
ArcticZymes Technologies	0	598,575	HydrogenPro	0	37,151	Selvaag Bolig	0	51,900
Atlantic Sapphire	0	13,610	ice Group ASA	0	200,000	Skitude	0	12,695
Austevoll Seafood	0	29,235	Kalera	0	53,027	Sparebank 1 Nord-Norge	0	3,350
Avance Gas	0	3,362	Kitron	0	6,986	Sparebank 1 SMN	0	12,740
B2Holding AS	0	14,075	Komplett Bank	0	99,300	Sparebank 1 SR-Bank	0	8,413
Bank Norwegian	0	3,210	Kongsberg Gruppen	0	35,453	SpareBank 1 Østfold Akershus	0	1,252
BASF	270	270	KWS	75	75	SpareBank 1 Østlandet	0	8,621
Bonheur	0	32,275	Lerøy Seafood Group	0	41,478	Sparebanken Sør	0	16,435
Borregaard ASA	0	650	Mercell	0	23,038	Sparebanken Vest	0	16,735
Bouvet	0	294	Mowi	0	4,614	Sparebanken Øst	0	1,500
BRAbank	0	74,607	MPC Container Ships	0	44,624	Stolt-Nielsen	0	1,817
BW Energy	0	55,050	Nordic Semiconductor	0	5,491	Storebrand	0	25,178
BW Offshore	0	16,076	Noreco	0	790	Subsea 7	0	9,226
Cloudberry Clean Energy	0	50,000	Norsk Hydro	0	107,219	Telenor	0	9,782
DNB	0	30,055	Norske Skog	0	98,225	Vow	0	7,081
DNO	0	151,978	NTS	0	2,272	Wallenius Wilhemsen	0	61,450
DOF	0	2,366,346	Ocean Yield	0	104,370	XXL	0	17,423
Elkem	0	35,426	OHT	0	6,650	Yara	0	14,788
Entra	0	10,377	Okeanis Eco Tankers	0	22,000	Zaptec	0	4,000
Equinor	0	2,678	Orkla	0	19,852			
Europris	0	11,621	Panoro Energy	0	28,204			

This overview is updated monthly (last updated 12.05.2021).

^{*}Analyst holdings refers to positions held by the Pareto Securities AS analyst covering the company.

Appendix B

 $\underline{Disclosure\ requirements\ in\ accordance\ with\ Article\ 6(1)(c)(iii)\ of\ Commission\ Delegated\ Regulation\ (EU)\ 2016/958}$

Overview over issuers of financial instruments where Pareto Securities AS have prepared or distributed investment recommendation, where Pareto Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the

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This overview is updated monthly (this overview is for the period 31.04.2020 - 31.04.2021).

Appendix C

Disclosure requirements in accordance with Article 6(3) of Commission Delegated Regulation (EU) 2016/958

Distribution of recommendations

Recommendation	% distribution
Buy	67%
Hold	30%
Sell	3%

Distribution of recommendations (transactions*)

Recommendation	% distribution
Buy	96%
Hold	4%
Sell	0%

^{*} Companies under coverage with which Pareto Securities Group has on-going or completed public investment banking services in the

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Appendix D

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Disclosure of assignments and mandates

Overview over issuers of financial instruments where Pareto Securities AB has prepared or distributed investment recommendation, where Pareto Securities AB has been lead manager or

Cibus Nordic Real Estate AB Isofol Medical AB 24SevenOffice Scandinavia AB Surgical Science LMK Group Azelio Climeon AB Swedencare AB Bionvent Egetis Therapeutics Media & Games Invest plc. Vicore Pharma Re:NewCell Biovica International Implantica VNV Global

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Bosjö Fastigheter AB Bråviken Logistik Halmslätten Mälaråsen Bonäsudden Delarka Logistri Sydsvenska Hem

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Appendix E

Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

Pare to Securities acts as a designated sponsor for the following companies, including the provision of bid and as koffers. Therefore, we regularly possess shares of the company in our proprietary trading books. The provision of bid and ask offers are the provision of bid and ask offers. The provision of bid and ask offers are the provision of bid and ask offers. The provision of bid and ask offers are the provision of bid and ask offers are the provision of bid and ask offers. The provision of bid and ask offers are the provision of bid and ask of bid ask of biPareto Securities receives a commission from the company for the provision of the designated sponsor services.

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Gesco * Manz AG * PWO * Gerry Weber MAX Automation SE S&T AG *

Appendix F

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