# Well-filled M&A pipeline promises further value enhancement potential

After a year of record revenue and holding net income, Mutares targets for further growth in FY 2022e. The market environment for special situation acquisitions is favorable and the company has a well-filled pipeline of attractive M&A targets. We see significant value enhancement potential in this, as Mutares has shown, particularly in the recent past, that it can restructure companies very quickly and sell them in a value-enhancing manner. The management is very confident to acquire on average one company per month. With four portfolio companies already in the exit pipeline, the management is also confident to be able to cross the finish line on the sales side. Exit gains are expected to account for 50% of holding net income in 2022e and are also important for the payout of performance dividends. Based on the 2021 dividend (EUR 1.50 per share) Mutares had a very attractive dividend yield of 6.6%. With a new TP of EUR 33 (prev. EUR 30), we stick to our Buy rating.

# FY 2022e guidance strives for further growth

Mutares also expects a significant growth in FY 2022e. Backed by further acquisitions and higher number of consultants, revenues on holding level are targeted to increase by 50% yoy to ~EUR 75m. The net income on holding level is expected to be in the range of EUR 72m to EUR 80m (PASe: EUR 81m), compared to EUR 51m in FY 2021. In addition to the strong topline development, continued dividend income (Mutares: ~EUR 15m) from the portfolio companies and exit gains (~50% of net income) should be the driving factors here.

# Well-filled M&A pipeline does no longer surprise

During its Q4 conference call, the management announced a M&A pipeline of EUR 11bn in terms of revenues. According to the management, the company is in discussions with eleven targets, which have a cumulated revenue size of EUR 1.7bn. The high number of potential targets and the large volumes no longer surprise us. Mutares has established itself in the European market for companies in special situations as a reliable and competent partner. From the statements of the management, we could gather that Mutares is close to finalize a major acquisition (estimated revenue size of ~EUR 550m).

EURm	2020	2021	2022e	2023e	2024e
Revenues	1,584	2,504	3,659	3,814	3,910
EBITDA	143	567	88	128	176
Adj. EBITDA	(29)	(41)	48	128	176
DPS	1.50	1.50	2.00	2.00	2.00
Holding KPIs					
Revenues	32	50	75	106	135
Portfolio income	67	65	90	121	150
EPS	2.16	2.46	3.91	2.71	3.42
EV/EBITDA	2.2	0.9	6.6	4.9	3.5
P/E*	6.8	9.2	5.4	7.8	6.2
ROE (%)	14.4	98.5	-	-	3.3
Div yield (%)	10.1	6.6	9.5	9.5	9.5
Net debt	345	508	613	658	650

<sup>\*</sup> based on Holding EPS Source: Pareto Securities

Target price (EUI) Share price (EUR)	<b>33</b> 21	•	BUY
chare phoe (2011)		_	HOLD
		$\blacksquare$	SELL

### Forecast changes

%	2022e	2023e	2024e
Revenues	21	25	NM
EBITDA	(24)	9	NM
EBIT adj	NM	NM	NM
EPS reported	NM	NM	NM
EPS adj	NM	NM	NM

Source: Pareto Securities

Ticker	MUXG.DE, MUX GY
Sector	Diversified Small Caps
Shares fully diluted (m)	20.6
Market cap (EURm)	434
Net debt (EURm)	137
Minority interests (EURm)	15
Enterprise value 22e (EURm)	587
Free float (%)	65

# Performance



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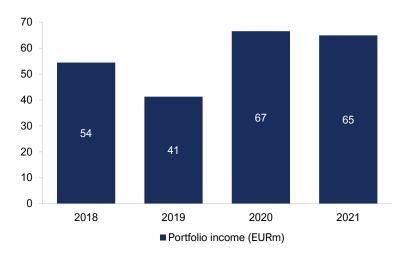
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# Review Q4/FY 2021

Backed by its strong M&A activities, holding revenues in Q4 significantly increased by 67% yoy to EUR 14.9m. In FY 2021, holding revenues increased by 58% yoy to EUR 50.5m and is thus in line with the company's target of EUR 50m. The revenues on holding level consist of consulting fees, charged by Mutares to its portfolio companies for operational and consulting services. The number of consultants in 2021 increased to 95 from 70, also due to the increased number of portfolio companies. At the end of 2021, Mutares had 23 portfolio companies, compared to 20 in 2021.

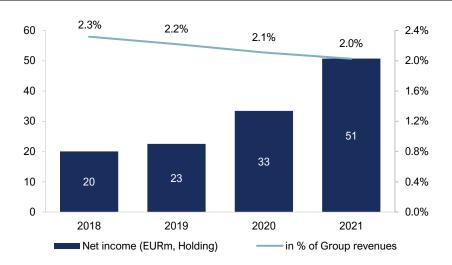
# Portfolio income on holding level



Source: Mutares, Pareto Securities

Mutares' portfolio income, which in addition to the revenues also includes the dividend payments of the portfolio companies, remained stable at EUR 64.9m (2020: EUR 66.5m). However, the net income, which is decisive for the dividend payment to the shareholders, improved significantly by 52% yoy to EUR 50.7m (PASe: EUR 50.4m). Thus, net income on holding level amounted to 2% of group revenues (EUR 2.5bn), and in-line with Mutares' long-term target.

# Net income on holding level



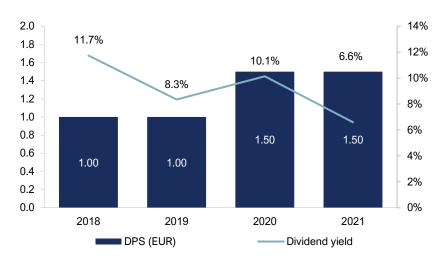
Source: Mutares, Pareto Securities

P&L figures on consolidated level were highly impacted by the brisk M&A activities, as expected. Group revenues increased by 58% yoy to EUR 2.5bn. According to our calculation, organic revenue growth was only ~2% yoy. Group reported EBITDA almost quadrupled to EUR 567m. However, this was driven by the acquisition related one-off gains (bargain purchase) in the amount of EUR 693m (2020: EUR 208m). The adj. EBITDA (excl.

bargain purchases, restructuring costs and exit gains) deteriorated to EUR -41.3m, compared to EUR -28.8m in 2020. At first glance, this can be interpreted as an operational deterioration. However, the development reflects the nature of Mutares' business model and the company's strong acquisition activities in 2021. Newly acquired companies are usually loss-making and thus burden the operating EBITDA on consolidation.

For FY 2021, Mutares intends to pay out a dividend of EUR 1.50 per share, of which 0.50 EUR per share is to be considered as a performance dividend. Bear in mind, that Mutares had sold in 2021 six portfolio companies and generated exit gains of EUR 25.6m. Benefitting from the distributions of its portfolio companies, Mutares has a continuous dividend pay-out to its shareholders with very attractive yields.

# Very attractive dividend yield



Source: Mutares, Pareto Securities

# Transactions so far this year

Mutares' acquisition dynamic continues at a high level. In 2022, Mutares has announced four acquisitions and is thus in line with its own target of announcing one acquisition per month.

# Transactions announced in 2022 so far

Company name	HQ	Typ transaction	e of acquisition	Segment	Business	Revenues	Bargain purchase*
Vallourec Bearing Tubes (VBT)	France	Acquisition	Platform	Engineering & Technology	Producer of seamless high precision tubes	EUR 50m	EUR 20m
Allegheny Technologies Incorporated	UK	Acquisition	Platform	Engineering & Technology	Supplier of forged and machined products	EUR 80m	EUR 20m
Polar Frakt	Norway	Acquisition	Add-on	Goods & Services	Logistics company specializing in the transportation of goods from Oslo to northern Norway	< EUR 10m*	< EUR 10m
Siemens Energy Engines	Spain	Acquisition	Platform	Engineering & Technology	Manufacturer of gas and diesel engines	EUR 70m*	< EUR 10m
* our estimates							

Source: Mutares, Pareto Securities

During the Q4 conference call, the management stated that the company is in discussions about the sale of four of its portfolio companies and expects at least one closing in the course of Q2e. More important, the management reported also that they have signed three acquisitions with a revenue size of EUR 0.7bn, and only two of them were disclosed. At that time, it is the takeovers of Vallourec Bearing Tubes and Allegheny Technologies Incorporated, with a total revenue size of EUR 130m. According to our calculation, the third acquired company, which has not yet been announced, has revenues of ~EUR 570m, and would thus the second largest acquisition in the company's history.

In the recent past, the management has several times stated that it also intends to make larger acquisitions. The acquisition process of larger companies hardly differs from other takeovers. However, the outcome of larger acquisitions can be significantly higher, starting

from higher consulting fees to potential for dividends and value enhancement after successful restructuring. Mutares is known for limiting risks, therefore we do not necessarily expect a major acquisition to pose greater risks for the company. Nevertheless, the capital contribution for such an acquisition is expected to be higher.

# Guidance FY 2022e

Mutares' outlook for FY 2022e assumes a continuation of the growth trend and further earnings improvement on holding level. The mid-point of the net income implies a significant growth of ~58% yoy.

More important, as it was already the case in 2021, exit gains are expected to account for 50% of the net income or approximately EUR 40m in the mid-point and reflect the confidence of Mutares in its exit pipeline. Assuming a similar pay-out ratio as in the previous year, the dividend for 2022e could be at or even above EUR 2 per share, for the first time.

We estimate for FY 2022e a holding net income of EUR 80.6m. However, in line with the company's expectations we assume EUR 15m contribution from dividends and ~EUR 40m from exit gains. Therefore, in particular, a failure to realize the expected exits and the related gains is likely to lead to a significant deviation from our estimate.

Due to the fact that it is hard to predict which portfolio company will be sold at what terms and at what time, we do not assume any potential impacts from this on our estimates on consolidated/group level. The estimated decline for the holding net income in FY 2023e to EUR 56m is due to lack of any exit gain assumptions. If we would assume the same amount from exit gains of EUR 40m as in 2022e, we would end up with a holding net income estimate of EUR 96m, implying an increase of ~19% yoy.

# Mutares' guidance vs. our estimates

EUR m	Actual 2021	Guidance 2022	PASe 2022e	Guidance 2023	PASe 2023e
Revenues	2,504	>EUR 4bn	3,659	>EUR 5bn	3,814
EBITDA	566.5	Stable	88	-	128
EBITDA margin	22.6%		2.4%		3.3%
Adjusted EBITDA	-41.3	Improvement	48	-	128
Adjusted EBITDA margin	neg.		1.3%		3.3%
Holding level					
Revenues	50	c.EUR 75m	75	EUR 100m	106
# of consultants	95	+40-50 yoy	140	anzahl	185
Portfolio income	65	EUR 80-100m	90	EUR 115m	121
Dividends	14	EUR 15m	15	EUR 15m	15
Net income	51	EUR 72-88m	81	EUR 100m	56
in % of Group revenues	2.0%	1.8%-2.2%	2.2%	1.8%-2.2%	1.5%
Source: Mutares, Pareto Sec	urities				

As a result of the well-filled pipeline of acquisition targets (revenue size EUR 11bn, thereof EUR 1.7bn from a hotlist of 11 targets), Mutares targets to increase the number of its consultants in 2022e by 40-50. This in turn will lead to quite well predictable revenues (consulting fees) on holding level, which are forecasted to be at EUR 75m, 50% higher than in 2021.

On consolidated level, Mutares targets group revenues of more than EUR 4bn. According to the CFO, the company's portfolio per end of FY 2021 has an annualized revenue size of approximately EUR 3.5bn. Taking into account the already signed acquisitions and related revenues of more than EUR 700m, the revenue target is not ambitious, even if exits are expected that will reduce revenues.

# **Valuation**

We continue to value the shares based on our SOTP valuation, where we apply EV/EBITDA and EV/Sales multiples on the different lifecycle stages of Mutares' portfolio.

# **SOTP** model

Adj. EBITDA of "Harvesting" companies in FY 2022e	60	
EV of "Harvesting" companies	418	х7
Adj. EBITDA of "Optimization" companies in FY 2022e	34	
EV of "Optimization" companies	137	x4
Rest of portfolio		
Revenues of "Realignment" companies	1,093	
EV of "Realignment" companies	219	x0.2
Consolidated EV	774	
Net debt as of 31/12/2022, adj. for dividend payments	252	
Equity Value	521	
# shares in m	20.6	
Fair value per share	25.26	

However, as we focus now more on the holding figures, we now use also a peer group model. The figures on holding level are not affected by the acquisition related one-time effects and provide a proper picture of the operating development of the company, as it reflects the portfolio companies related income stream and exits gains.

We use a peer group of European private equity and investment holding companies. From the average of the P/E, EV/EBITDA and EV/Sales for 2022e and 2023e, we derive a fair value of EUR 41 per share.

# Peer group model

Company	Currency	MarketCap	PE 2022e	PE 2023e	EV/EBITDA 2022e	EV/EBITDA 2023e	EV/Sales 2022e	EV/Sales 2023e
AURELIUS Equity Opportunities SE & Co. KGaA	EUR	719	8.7	8.5	3.3	3.4	0.3	0.3
EQT AB	SEK	275,390	30.6	20.2	25.6	15.2	15.2	9.6
Bridgepoint Group Plc	GBP	2,521	23.6	17.3	17.9	13.2	7.9	6.5
Deutsche Beteiligungs AG	EUR	547	-30.5	6.9	17.1	5.2	4.5	4.1
Partners Group Holding AG	CHF	26,936	23.8	20.8	19.3	16.3	12.5	10.8
Median			23.6	17.3	17.9	13.2	7.9	6.5
Mutares Holding			5.4	7.8	16.9	10.9	6.3	4.5
relative			22.8%	44.8%	94.5%	82.8%	79.5%	68.6%
Fair value per share at peer median			92.3	46.9	22.4	25.8	27.0	31.6
Fair value / share (average)			41.0	=				

From the average value of the results of both valuation methods, we derive a new TP of EUR 33 (prev. EUR 30), which implies a significant upside potential of 57%.

At our new TP of EUR 33, we shares are valued at a FY 2023e P/E of 12.2x (based on holding EPS).

PROFIT & LOSS (fiscal year) (EURm)	2017	2018	2019	2020	2021	2022e	2023e	2024e
Revenues	900	865	1,016	1,584	2,504	3,659	3,814	3,910
EBITDA	67	49	79	143	567	88	128	176
Depreciation & amortisation	(27)	(30)	(53)	(102)	(119)	(129)	(135)	(138)
EBIT	40	19	26	41	447	(41)	(7)	38
Net interest	(5)	(5)	(10)	(24)	(19)	(22)	(21)	(20)
Other financial items	-	-	-	-	-	-	-	-
Profit before taxes	36	15	17	17	429	(63)	(28)	18
Taxes	8	(3)	-	3	14	-	-	-
Minority interest	0	3	4	(7)	(7)	-	-	-
Net profit	44	15	21	27	449	(63)	(28)	18
EPS reported	2.85	0.96	1.36	1.79	26.83	(3.03)	(1.34)	0.88
EPS adjusted	2.85	0.96	(1.91)	(6.13)	1.40	(4.39)	(1.34)	0.88
DPS	-	1.00	1.00	1.50	1.50	2.00	2.00	2.00
BALANCE SHEET (EURm)	2017	2018	2019	2020	2021	2022e	2023e	2024e
Tangible non current assets	171	133	176	243	557	495	480	464
Other non-current assets	56	67	234	261	453	453	453	453
Other current assets	347	323	358	678	1,296	1,483	1,495	1,492
Cash & equivalents	99	108	80	145	255	150	105	113
Total assets	673	631	849	1,327	2,560	2,581	2,532	2,522
Total equity	166	208	208	207	736	643	574	551
Interest-bearing non-current debt	124	93	78	116	146	287	287	287
Interest-bearing current debt	_	_	_	110	141	_	_	_
Other Debt	384	330	562	895	1,537	1,651	1,671	1,684
Total liabilites & equity	673	631	849	1,327	2,560	2,581	2,532	2,522
CASH FLOW (EURm)	2017	2018	2019	2020	2021	2022e	2023e	2024e
Cash earnings	(72)	26	6	(134)	(230)	(154)	53	116
Change in working capital	39	(39)	(17)	91	127	103	19	11
Cash flow from investments	24	(3)	44	51	172	(23)	(76)	(78)
Cash flow from financing	35	23	(63)	58	48	(31)	(41)	(41)
Net cash flow	36	9	(28)	66	110	(105)	(45)	8
VALUATION (EURm)	2017	2018	2019	2020	2021	2022e	2023e	2024e
Share price (EUR end)	15.1	8.5	12.0	14.8	22.8	21.1	21.1	21.1
Number of shares end period	15	15	15	15	21	21	21	21
Net interest bearing debt	25	(16)	(2)	80	32	137	182	174
Enterprise value	257	143	205	319	517	587	632	624
EV/Sales	0.3	0.2	0.2	0.2	0.2	0.2	0.2	0.2
EV/EBITDA	3.8	2.9	2.6	2.2	0.9	6.6	4.9	3.5
EV/EBIT	6.4	7.3	7.8	7.8	1.2	_	_	16.5
P/E reported	5.3	8.9	8.8	8.3	0.8	_	_	23.9
P/E adjusted	5.3	8.9	-	_	16.2	-	-	23.9
P/B	1.4	0.7	1.0	1.2	0.7	0.7	0.8	0.8
FINANCIAL ANALYSIS	2017	2018	2019	2020	2021	2022e	2023e	2024e
ROE adjusted (%)	39.8	7.9	-		5.0	-		3.2
Dividend yield (%)	-	11.7	8.3	10.1	6.6	9.5	9.5	9.5
EBITDA margin (%)	7.5	5.7	7.8	9.0	22.6	2.4	3.3	4.5
EBIT margin (%)	4.4	2.2	2.6	2.6	17.9	-	-	1.0
NIBD/EBITDA	0.37	(0.32)	(0.02)	0.56	0.06	1.55	1.43	0.99
EBITDA/Net interest	-	0.98	0.80	-	-	2.23	6.17	8.93

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# Appendix A

Disclosure requirements in accordance with Commission Delegated Regulation (EU) 2016/958 and the FINRA Rule 2241

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons – owns a net long position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares	Holdings in %
Bonheur	240,958	0.57%
Par eto Bank	15,310,630	21.92%
Selvaag Bolig	4,314,865	4.60%
Spar ebank 1 Nor d-Nor ge	4,287,282	4.27%
SpareBank 1 Ringerike Hadeland	100,000	0.64%
Spar ebank 1 SM N	2,036,192	1.57%
Spar ebank 1 SR-Bank	1,934,632	0.76%
SpareBank 1 Østf old Akershus	1,232,229	9.95%
Spar eBank 1 Østlandet	3,833,163	3.61%
Spar ebanken Mør e	1,054,030	2.13%
Spar ebanken Sør	433,744	2.77%
Spar ebanken Vest	6,862,344	6.39%
NEXT Biometrics	710,901	0.78%
Spar eBank 1 Sør øst-Nor ge	1,771,308	2.81%

Pareto Securities AS may hold financial instruments in companies where a recommendation has been produced or distributed by Pareto Securities AS in connection with rendering investment services, including Market Making.

Please find below an overview of material interests in shares held by employees in Pareto Securities AS, in companies where a recommendation has been produced or distributed by Pareto Securities AS. "By material interest" means holdings exceeding a value of NOK 50 000.

AFGruppen 0 1,825 Aker ASA 500 2,694 Aker BP 0 2,5266 Aker Clar bon Capture 0 0 4,226 Aker Clar Hydrogen 0 140,560 Aker Horizons 0 125,848 Aker Clean Hydrogen 0 150,859 By	Company	Analyst holdings*	Total holdings
Aker ASA         500         2,694           Aker Car bon Capture         0         4,926           Aker Clean Hydrogen         0         140,540           Aker Horizons         0         125,648           Aker Horizons         0         165,118           Aker Jiri Bank ASA         0         22,675           ArciticZymes Technologies         0         684           Awilco LNG         0         10,000           B2Holding AS         0         10,000           Borneuar ASA         0         650           Bouvet         0         940           BRAbank         0         112,660           BW Off shore         0         112,660           Cloudber ry Clean Energy         0         101,750           DNB         0         70,258           Elkem         0         65,067           ELOP         0         130,000           Equinor         0         2,473           Europris         0         13,708           For dkr aft Holding         0         29,763           Flox LNG         0         12,190           Gjensidge For sikr ing         0         7,748	A F Gruppen	0	1 825
Aker BP         0         25,266           Aker Car bon Capture         0         4,262           Aker Clean Hydrogen         0         140,540           Aker Hor Izons         0         125,548           Aker Off shore Wind         0         185,118           Apr I la Bank ASA         0         22,675           A crticZymer Echnologies         0         10,000           B2Holding AS         0         10,000           Borheur         0         32,088           Bor r egaar A SA         0         50           Bowset         0         34,088           BW Ener gy         0         112,660           BW Off shore         0         15,076           Cloudber ry Clean Ener gy         0         10,776           DNB         0         10,750           DND         0         65,067           ELLOP         0         130,000           Equinor         0         2,473           Eur por is         0         13,708           Fior dkr af Holding         0         2,783           Fior dkr af Holding         0         2,783           Fior dkr af Holding         0         2,9783			
Aker Car bon Capture         0         4,926           Aker Clean Hydrogen         0         140,540           Aker Hori Zons         0         125,448           Aker Off I shore Wind         0         165,118           April I Bank ASA         0         22,675           A reticzymes Technologies         0         684           Awlico LNG         0         10,000           B2Holding AS         0         10,940           Bonheur         0         30,808           Borr egaar of ASA         0         650           Bouvet         0         940           BW Abank         0         31,499           BW Off shore         0         112,600           Cloudber ry Clean Energy         0         10,750           DNB         0         70,258           Elkem         0         65,067           ELOP         0         130,000           Equinor         0         2,473           Eur opr is         0         13,708           For dkr aft Holding         0         29,763           Flox LNG         0         12,190           Genning Innovation Group         0         25,812			
Aker Clean Hydrogen         0         140,540           Aker Hor izons         0         125,846           Aker Olf shore Wind         0         165,118           Aprilla Bank ASA         0         22,675           ArcticZyme Technologies         0         684           Awlico LNG         0         10,000           B2Holding AS         0         10,000           Bonheur         0         32,088           Borr egaar d ASA         0         650           Bowet         0         940           BRAhank         0         112,660           BW Off shore         0         10,776           Cloudber ry Clean Energy         0         10,776           DND         0         49,145           DNO         0         65,067           ELLOP         0         130,000           Equinor         0         2,473           Europris         0         13,708           For dtr aff Holding         0         29,783           Flortk aff Holding         0         12,100           Genning Innovation Group         0         25,912           Gjenstdige For sik ring         0         7,748 </td <td></td> <td></td> <td></td>			
Aker Idnizons         0         125,848           Aker Olf shor e Wind         0         165,118           Aprilla Bank ASA         0         22,675           A reticzymes Technologies         0         684           Awlico LND         0         10,000           BzHolding AS         0         10,400           Bonheur         0         32,088           Bor regaar d ASA         0         650           Bowet         0         34,99           BW Deregy         0         112,660           BW Olf shore         0         16,076           Cloudberry Clean Energy         0         101,750           DNB         0         49,145           DNO         0         70,258           Elkem         0         65,067           Eluop         0         130,000           Equinor         0         2,473           Europris         0         13,70e           For dix af t Holding         0         29,753           Flex LNG         0         12,137           For Milliang Florest Kir ing         0         25,812           Ojensidigle For sik ring         0         7,748			
Aker Off shore Wind         0         165,18           April a Bank A SA         0         22,675           A reticZymes Technologies         0         684           Awlico LNG         0         10,000           B2Holding AS         0         10,940           Bonheur         0         32,088           Bor re gaar of ASA         0         650           Bouvet         0         940           BRAbank         0         31,499           BW Energy         0         112,660           BW Off shore         0         10,750           DNB         0         49,145           DNO         0         65,667           Elkem         0         65,067           Eluropris         0         13,000           Equinor         0         2,473           Europris         0         13,708           Fird kraft Holding         0         29,783           Fire LNG         0         13,178           For ontline         0         2,912           Gjenstidge For sikr ing         0         7,748			
April Bank ASA         0         22,675           Ar cticZymes Technologies         0         684           Ar cticZymes Technologies         0         10,000           BZHolding AS         0         10,940           Bonheur         0         650           Bouret         0         650           Bouvet         0         40           BRAbank         0         31,499           BW Off shore         0         12,660           DW Off shore         0         10,750           Cloudberry Clean Energy         0         101,750           DNB         0         45,750           DNO         0         70,258           Elkem         0         65,067           ELOP         0         130,000           Equipor         0         2,473           Europris         0         13,708           For dkr aft Holding         0         29,763           For kr aft Holding         0         13,708           For skr aft Holding         0         12,190           Geningip For skr ing         0         25,812           Gjensidige For skr ing         0         7,748	Aker Offshore Wind	0	
Arcticzymes Technologies         0         684           Awilco LNG         0         10,000           Bzłolding AS         0         10,440           Bonheur         0         32,088           Bor regard ASA         0         650           Bouvet         0         940           BRAbank         0         112,650           BW Off shore         0         16,076           Cloudber ry Clean Energy         0         10,750           DNB         0         10,750           DNO         0         65,067           Elkem         0         65,067           Europris         0         130,000           Equinor         0         2,473           Europris         0         13,708           For dkr aft Holding         0         29,763           Fox LNG         0         12,190           Gaming Innovation Group         0         25,812           Gjenstdige For sikr ing         0         7,748			
Awito-LNG       0       10,000         B2Holding AS       0       10,940         Bonheur       0       32,088         Bor regaard ASA       0       650         Bouvet       0       940         BRAbank       0       31,499         BW Energy       0       112,676         BW Of fabore       0       16,768         Cloudber ry Clean Energy       0       101,750         DNB       0       49,145         DNO       0       70,258         EIkem       0       65,667         ELOP       0       130,000         Equipor       0       13,708         For dxr alt Holding       0       29,763         Fjord kr alt Holding       0       13,708         Fjord kr alt Holding       0       13,176         Fex LNG       0       13,175         For office       0       12,190         Gaming Innovation Group       0       2,512         Gjensidige For sikr ing       0       7,748		0	
Bonheur         0         32,888           Bor regaar d ASA         0         650           Bouvet         0         940           BRAbank         0         31,499           BW Ener gy         0         112,680           BW Off shore         0         16,076           Cloudber ry Clean Ener gy         0         10,750           DNB         0         49,145           DNO         0         70,258           EIkem         0         65,067           ELOP         0         130,000           Equinor         0         13,000           Eur opr is         0         13,708           Fjord kr aft Holding         0         29,763           Flex LNG         0         1,137           For colline         0         12,190           Gaming Innovation Group         0         2,748           Gjensidje For sikr ing         0         7,748		0	10.000
Bonheur         0         32,888           Bor regaar d ASA         0         650           Bouvet         0         940           BRAbank         0         31,499           BW Ener gy         0         112,680           BW Off shore         0         16,076           Cloudber ry Clean Ener gy         0         10,750           DNB         0         49,145           DNO         0         70,258           EIkem         0         65,067           ELOP         0         130,000           Equinor         0         13,000           Eur opr is         0         13,708           Fjord kr aft Holding         0         29,763           Flex LNG         0         1,137           For colline         0         12,190           Gaming Innovation Group         0         2,748           Gjensidje For sikr ing         0         7,748	B2Holding AS	0	10.940
Bowet         0         940           BRAhank         0         31,499           BW Energy         0         112,660           BW Off shore         0         16,078           Cloudber ry Clean Energy         0         101,750           DNB         0         49,145           DNO         0         65,067           ELkem         0         65,067           ELUOP         0         130,000           Equinor         0         2,473           Eur opris         0         13,708           Fjord kr af t Holding         0         29,783           Fjord kr af t Holding         0         12,190           Gaming Innovation Group         0         12,190           Gjenstdige For sik ring         0         7,748		0	
Bowet         0         940           BRAhank         0         31,499           BW Energy         0         112,660           BW Off shore         0         16,078           Cloudber ry Clean Energy         0         101,750           DNB         0         49,145           DNO         0         65,067           ELkem         0         65,067           ELUOP         0         130,000           Equinor         0         2,473           Eur opris         0         13,708           Fjord kr af t Holding         0         29,783           Fjord kr af t Holding         0         12,190           Gaming Innovation Group         0         12,190           Gjenstdige For sik ring         0         7,748	Borregaard ASA	0	650
BW Energy         0         112,660           BW Olf shore         0         167,750           Cloudber ry Clean Energy         0         101,750           DNB         0         49,145           DNO         0         65,067           Elkem         0         65,067           Equinor         0         2,473           Europris         0         13,708           Fird Mar aft Holding         0         29,763           Fiex LNG         0         12,190           For ontline         0         12,190           Gaming Innovation Group         0         25,812           Gjenstdige For sikr ing         0         7,748		0	940
BW Of 1 shore         0         16,076           Cloudber ry Clean Energy         0         101,750           DNB         0         49,145           DNO         0         70,258           EIkem         0         65,067           ELOP         0         130,000           Equinor         0         13,708           For dkr aft Holding         0         29,763           Fjord kr aft Holding         0         1,317           Frontline         0         1,217           Gaming Innovation Group         0         29,763           Gjensidige For sikr ing         0         7,748	BRAbank	0	31,499
Cloudberry Clean Energy   0   101,750     DNB   0   43,155     DNO   0   70,258     Elkem   0   65,067     ELOP   0   130,000     Equinor   0   2,473     Europris   0   13,708     Flord Mar aft Holding   0   29,763     Flox LNG   0   1,217     Forntline   0   12,190     Gaming Innovation Group   0   25,812     Gjensidige For sikring   0   7,748	BW Energy	0	112,660
DNB         0         49,145           DNO         0         70,258           EIkem         0         65,667           ELOP         0         130,000           Equinor         0         2,473           Europris         0         13,708           Fjord kr af t Holding         0         29,763           Flex LNG         0         1,317           Frontline         0         12,190           Gaming Innovation Group         0         29,724           Gjensidige For sikr ing         0         7,748	BW Of f shore	0	16,076
DNO         0         70,258           E1kem         0         65,067           ELOP         0         130,000           Equinor         0         2,473           Euro pris         0         13,708           Fjord kraft Holding         0         29,763           Fleat NG         0         1,317           Frontline         0         12,190           Gaming Innovation Group         0         25,812           Gjensidige For sikr ing         0         7,748	Cloudberry Clean Energy	0	101,750
Elkem         0         65,067           ELOP         0         130,000           Equinor         0         2,473           Eur opr is         0         13,708           Fjor dkr af t Holding         0         29,763           Flex LNG         0         1,317           F contline         0         12,190           Gaming Innovation Group         0         2,748           Gjensidige For sikring         0         7,748	DNB	0	49,145
ELOP         0         130,000           Equinor         0         2,473           Europris         0         13,708           Fjord Kr aft Holding         0         29,763           Flex LNG         0         1,317           Frontline         0         12,190           Garin gInnovation Group         0         25,912           Gjensidige For sikr ing         0         7,748	DNO	0	70,258
Equinor         0         2,473           Europris         0         13,708           Fjordkr af Holding         0         29,763           Flex LNG         0         1,317           Frontline         0         12,190           Gaming Innovation Group         0         25,912           Gjensidige For sikring         0         7,748	Elkem	0	65,067
Europris         0         13,708           Fjord Kr af t Holding         0         29,763           Flex LNG         0         1,1317           Frontline         0         12,190           Gaming Innovation Group         0         25,912           Gjensidige For sikring         0         7,748	ELOP	0	130,000
Fior dkr aft Holding	Equinor	0	2,473
Flex LNG         0         1,317           Fr contine         0         12,190           Gaming Innovation Group         0         25,192           Gjensidige For sikring         0         7,746	Europris	0	13,708
Frontline         0         12,190           Garning Innovation Group         0         25,592           Gjensidige Forsikring         0         7,748	Fjordkr af t Holding	0	29,763
Gaming Innovation Group         0         25,912           Gjensidige For sikring         0         7,746	Flex LNG	0	1,317
Gjensidige For sikring 0 7,746	Frontline	0	12,190
7.	Gaming Innovation Group	0	25,912
Grieg Seaf ood 0 8,889	Gjensidige For sikring	0	7,746
	Grieg Seaf ood	0	8,889

Company	Analyst holdings*	Total holdings
Huddly	0	993.173
Hydr ogenPr o	0	39,276
Kalera	0	26.752
Kitron	0	18,336
Komplett Bank	0	209,400
Kongsber g Gr uppen	0	301
KWS	75	75
Ler øy Seaf ood Group	0	39.363
Meltwater	0	30,700
Mercell	0	24.863
Mowi	0	399
MPC Container Ships	0	42,995
NEXT Biometrics	0	710.901
Nor dic Semi conductor	0	5,336
Noreco	0	590
Norse Atlantic	0	35.000
Norsk Hydro	0	84,189
Nor ske Skog	0	105,499
Northern Drilling Ltd.	0	67,919
Odfjell Drilling	0	28.581
Okeanis Eco Tankers	0	1,420
Orkla	0	23.183
Panor o Energy	0	26.241
Par eto Bank	0	1,340,284
Pexip Holding	0	112,083
Protector Forsikring	0	14,000
Pryme	0	5,000
Quantafuel	0	2,797
REC Silicon	0	38.281
Sal Mar	0	2.799
Sandnes Spar ebank	0	4,013
Scatec	0	30.474
Selvaag Bolig	0	3.093
Spar ebank 1 Nor d-Nor ge	0	3,350
Spar ebank 1 SMN	0	13.490
Spar ebank 1 SR-Bank	0	17,254
SpareBank 1 Østfold Akershus	0	1,252
Spar eBank 1 Østlandet	0	9,621
Spar ebank r østrandet	0	16,435
Spar ebanken Vest	0	17.463
Spar ebanken Øst	0	1.500
Stolt-Nielsen	0	1.817
Storebrand	0	39.798
Subsea 7	0	13,187
Telenor	0	13.602
TGS	0	600
Vow	0	9,331
Vow Green Metals	0	19,681
Vår Energi	0	33,829
Wallenius Wilhemsen	0	2.000
XXL	0	20.523
Yara	0	18.737
Zaptec	0	15,000
	· ·	13,000

This overview is updated monthly (last updated 19.04.2022).

 $<sup>{}^*\!</sup>Analyst\,holdings refers to position sheld by the Pareto Securities AS\,analyst\,covering the company.$ 

# Appendix B

Disclosure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

Overview over issuers of financial instruments where Pareto Securities AS have prepared or distributed investment recommendation, where Pareto Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the previous 12 months:

Sartorius-Herbst Seagems Norway

Smart Wires Inc.

TEMPTON GmbH

wheel.me XenetaAS

mber AS

Seajacks SFL Corporation Ltd

Shamar an Petroleum Slate European Holdings

Tier klinik Hof heim GbR

Tier klinik Hof heim GbR
Trønder ener gi AS
Vegfinans AS
Vestby Logistik Holding
Viking ACQ1 AS, SPAC
Vår Ener gi
Waldorf Production UK Ltd
Waste Plastic Upcycling
wheel.me

ZTL Payment Solution AS

Aker ASA Aker Clean Hydroger Aker Offshore Wind Aprila Bank ASA Arcane Crypto Barramundi Group Pte. Ltd. Biomega Group AS Bonheur Bor eal Holding AS BW LPG BW Of f shore Cabonline Group Holding AB Cabonline Group Holding AB
Cavai AS
Cloudberry Clean Energy
Dampskibsselskabet NORDEN A/S
DLT
DNO

Enapter AG Ensur ge Micropower Enviv AS(Bookis) Esmaeilzadeh Holding First Camp Group AB Flex LNG FRE YR Batter v Funkwer k AG

Global Agrajes (Fertiberia group) Golar LNG Golar LNG
Gram Car Carriers
Green Transition Ho
Greenfood
Grontvedt AS
Haf slund Eco
Hagal AS
Halodi Robotics AS
HKN Energy Ltd
HMH Holding

HMH Holding Ice Group Immunophar ma InoBat Auto International Petroleum Corporation JP/ Politiken's For lag

Kebony Kentech Global Pic Kentech Global PI Keppel FELSLimit Kistos plc. KMC Properties Komplett ASA Kruse Smith Kvitebjørn Varme Lakers Holding AS Lerøy Seaf ood Group

Lumarine AS Malorama Holding AS Mathesa Bostadsbolaget AB Mime Petroleum Modex AS Navios Maritime Aquisitions

Navios Maritime Holdings Nordic Halibut Nor dic Halibut
Nor eco
Nor landia Health & Car e Group AS
Nor wegian Block Exchange
Odf jell Oceanwind
Otell Ocor por ation
Par eto Bank
PetroNor E&P
PHM Group
Plang Petroleum IK Limited Ping Petroleum UK Limited

poLight PronofaAS Protector Forsikring Pyr um Innovati on Saga Robotics

This overview is updated monthly (this overview is for the period 31.03.2021–31.03.2022).

# Appendix C

Disclosure requirements pursuant to the Norwegian Securities Trading Regulation § 3-11 (4)

Distribution of recommendations	5
Recommendation	

Buv	74%
Hold	24%
Sell	2%
Distribution of recommendations (transactions*)	
Recommendation	% distribution
Buy	81%
Hold	19%

Buy Hold  $^* Companies under coverage with which Pareto Securities Group has on-going or completed public$ 

This overview is updated monthly (last updated 19.04.2022).

# Appendix D

This section applies to research reports prepared by Pareto Securities AB.

### Disclosure of positions in financial instruments

The beneficial holding of the Pareto Group is 1 % or more of the total share capital of the following companies included in Pareto Securities AB's research coverage universe: None

The Par eto Group has material holdings of other financial instruments than shares issued by the following companies included in Pareto Securities AB's research coverage universe: None

### Disclosure of assignments and mandates

Overview over issuers of financial instruments where Pareto Securities AB has prepared or distributed investment recommendation, where Pareto Securities AB has been lead manager or co-lead manager or has rendered publicly known not immaterial investment banking services over the previous twelve months:

Cibus Nor dic Real Estate AB Josemar ia Resour ces Sedana Medical Green Landscaping Group AB Implantica Studentbostäder i Norden Isof ol Medical AB Hexatronic Hexicon Sur gi cal Science VNV Global Media & Games Invest plc.

Members of the Pareto Group provide market making or other liquidity providing services to the following companies included in Pareto Securities AB's research coverage universe:

Africa Energy Corp ByggPartner i Dalarna Holding Cibus Nordic Real Estate Mentice AB Surgical Science Tethys Oil Saltängen Property Invest Vostok Emerging Finance Isof ol Medical Logistri Fastighets AB Sci Base Holding Magnolia Bostad Sedana Medical

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Member of the Pareto Group is providing Business Management services to the following companies

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This overview is updated monthly (last updated 19.04.2022).

# Appendix E

Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

# Designated Sponsor

Pareto Securities acts as a designated sponsor for the following companies, including the provision of bid and ask offers. Therefore, we regularly possess shares of the company in our proprietary trading books. Pareto Securities receives a commission from the company for the

Inter shop Communications AG Leif heit Logwin \* Manz AG \* MAX Automation SE OVB Holding AG
Procredit Holding\*
PSI SOFT WARE AG\*
PWO\*
S&T AG\*
SMT Scharf AG\*
Surteco Group\* 2G Energy \* Biotest \* CORESTATE Capital Holding S.A. Dal dr up & Söhne Demire Epigenomics AG\* Gesco\* Gerry Weber Merkur Bank
MLP \*
Mühl Produkt & Service AG Syzygy AG GFT Technologies \* TAKKTAG mutares Northern Data A G Viscom' Heidelber a Phar ma\*

# Appendix F

Disclosure requirements in accordance with Article 6(1)(c)(iv) of Commission Delegated Regulation (EU) 2016/958

# Sponsored Research

Pareto Securities has entered into an agreement with these companies about the preparation of research reports and - in return - receives compensation.

Bavwa Gerry Weber Hypoport AG
Inter shop Communicate Leif heit
MAX Automation SE BB Biotech CLIQ Digital
Daldr up & Söhne
Der maphar m Holding SE Northern Data AG
OHB SE
OVB Holding AG
Siegfried Holding AG nunications A.G.

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% distribution

<sup>\*</sup> The designated sponsor services include a contract ually agreed provision of research services.