



Buy EUR 50.00	(EUR 34.00)	Value Indicators: SotP:		Warburg ESG Risk Score: ESG Score (MSCI based): Balance Sheet Score: Market Liquidity Score:	<b>2.5</b> 3.0 2.5 2.0	<b>Description:</b> Mutares is a PE group which specializes on turnaround and restructuring cases	
		Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2024e
		Market cap:	871	Freefloat	65.10 %	Beta:	1.3
Price	EUR 41.30	No. of shares (m):	21	Robin Laik (CEO)	25.01 %	Price / Book:	1.0 x
Upside	21.1 %	EV:	1,762	Elber GmbH	10.10 %	Equity Ratio:	22 %
	,*	Freefloat MC:	567			Net Fin. Debt / EBITDA:	3.1 x
		Ø Trad. Vol. (30d):	845.05 th			Net Debt / EBITDA:	3.7 x

#### Consistency warrants change in estimate forecasting

With this report we introduce a change to our methodology for forecasting future net holding income at Mutares. The company has three streams of income at net holding level. These are consultant revenues, equity dividends, and exit gains. While the first is comparatively predictable, the other two are not and are even partially arbitrary. For example, Mutares can decide if the cash is distributed ahead of a transaction as a special dividend or if it increases the exit gain.

In FY 23, Mutares delivered net income in line with its guidance range for the fourth time. Over the past four years the portfolio increased, matured and, in our view, even generated some reserves. Lapeyre, for instance, should have triple-digit assets for distribution in real estate and cash, even though it is currently hard hit by the weak state of the construction economy in France. The assets could be distributed to the holding level from the end of FY 24 onwards. With SMP and Frigoscandia, Mutares showed that it is able to generate significant exit gains of EUR 150m and EUR 60m respectively and, just recently, Mutares announced the fourth exit in FY 24e, underlining its ability to consistently complete exits. Amaneos or FerrALUnited are groups with around EUR 1bn in sales looking to be potentially IPOed from FY 26 onwards.

In turn, we estimate net income to the holding in the middle of the guidance range, as long as our portfolio screening identifies sufficient potential and reserves to be exited or distributed to support the respective estimates. We show these as exit gains, as the portfolio equity distribution is the considered operational distribution power of the portfolio companies that have been turned around and feeds into our SOP valuation model.

With respect to valuation, we continue to use our SOP model which shows the consultant income, operational equity distribution power and risk weighted exit-gain potential. We have included the distributable assets of Lapeyre with a probability of 50% in the debt/asset items.

The forecast of a holding net income along with the guidance and potential distribution power enables investors to compare Mutares to other holding or PE companies or asset managers. The perceived quality of the holding net income will certainly be far lower than the comparatively secure income streams of PE companies and asset managers and thus we would expect Mutares to trade well below comparable multiples even if the market continues to rerate. However, a PE that is comparable to other holding companies should be achievable and ultimately surpassed in our view, given the scalability of the Mutares business model.

We update our model to include portfolio changes. We remain at Buy and our PT increases from EUR 34 to EUR 50.

Changes in E	stimates:						Comment on Changes:
FY End: 31.12. in EUR m	2024e (old)	+ / -	2025e (old)	+ / -	2026e (old)	+ / -	<ul> <li>Portfolio changes include the sale of Frigoscandia, SMP, Repartim, Va and iinovis as well as the acquisitions of Sofinter, Magirus, Efasec, Prir</li> </ul>
Sales	5,490	13.6 %	5,595	19.0 %	n.a.	n.m.	Teamtex und Prenatal
EBITDA adj.	168	-15.2 %	243	14.9 %	n.a.	n.m.	<ul> <li>Changes to portfolio income (holding sales + portfolio equity distributio</li> </ul>
Sales Holding	130	-5.1 %	145	-5.1 %	n.a.	n.m.	and net income holding as described above.
Portfolio	167	-4.0 %	200	-3.7 %	n.a.	n.m.	
Net income	44	172.2 %	69	100.1 %	n.a.	n.m.	

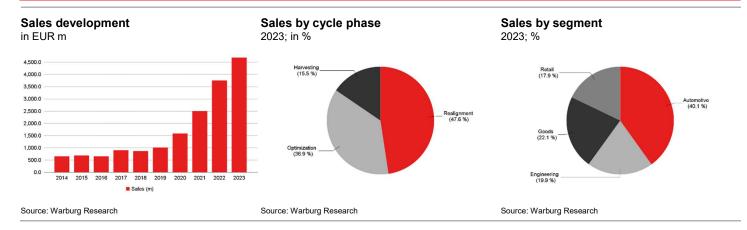
42.5 -	M	FY End: 31.12. in EUR m	CAGR (23-26e)	2020	2021	2022	2023	2024e	2025e	2026e
40 - 37.5 -	V · II	<b>Sales</b> Change Sales yoy	13.1 %	1,584 55.9 %	2,504 58.1 %	3,752 49.8 %	4,689 25.0 %	6,235 33.0 %	6,659 6.8 %	6,786 1.9 %
35 - 32.5 -		Sales Holding	12.0 %	32	50	71	104	123	137	146
		Chg yoy		65.0 %	58.2 %	40.9 %	45.7 %	18.6 %	11.8 %	6.0 %
30 - 27.5 - M	w.	Portfolio equity distributions		35	14	69	9	37	55	67
25 - Chroman man man		Portfolio income		66	65	140	112	160	192	213
22.5 - haler when a		Exit gains	4.5 %	0	58	4	114	130	127	130
07/23 09/23 11/23 01/24 03/24	05/24	Net income holding		33	50	71	102	120	138	161
Mutares SDAX (normalised)		Net income margin		104.7 %	98.2 %	100.3 %	98.9 %	97.5 %	100.2 %	110.2 %
Rel. Performance vs SDAX:		holding								
1 month:	-7.8 %	EBITDA adj.		-29	-41	-33	18	142	280	326
	12.4 %	Net income	-	27	449	-7	397	-171	-157	-117
		Net income adj.		33	50	71	102	120	138	161
Year to date:	9.3 %	EPS adj.		2.20	3.00	3.46	4.92	5.68	6.52	7.61
Trailing 12 months:	57.6 %	P / E adj.		5.1 x	7.4 x	5.6 x	4.9 x	7.3 x	6.3 x	5.4 x
,		DPS	10.1 %	1.50	1.50	2.00	2.25	2.50	2.75	3.00
Company events:		Dividend Yield		13.3 %	6.8 %	10.4 %	9.3 %	6.1 %	6.7 %	7.3 %
04.06.24	AGM	EPS		1.79	27.18	-0.33	19.08	-8.10	-7.43	-5.55
13.08.24	Q2	P/E		6.3 x	0.8 x	n.a.	1.3 x	n.a.	n.a.	n.a.
24.10.24	CMD	Guidance:	Group sales E	UR around 6	bn. net inco	me holding F	UR 108-132r	n		
07.11.24	Q3			.e. a. buna o	2,		0.1.00 1021			

Analyst **Stefan Augustin** saugustin@warburg-research.com +49 40 309537-168

1







## **Company Background**

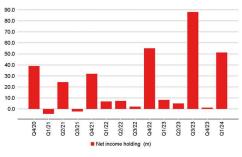
- Mutares was co-founded in 2008 by CEO Robin Laik.
- Mutares invests in small/midcap (sales 50-500m) companies in special situations and manages the turnaround with its own consultants
- Consolidated sales increased from EUR 60m in 2010 to around EUR 4.7bn in 2023 as the company made more than 100 transactions
- Mutares has consistently paid a dividend and targets a base dividend of EUR 2.0. The dividend yield has exceeded 5% over the past five years.
- The company issued a bond and raised equity of combined 350m in the last two years to accelerate growth as the Covid pandemic gave rise to unique investment opportunities

## **Competitive Quality**

- With more than 120 consultants, who are turnaround specialists, at the end of 2022, Mutares has established a European network of offices enabling the generation of synergies across its portfolio holdings.
- European small-midcap special situations management is a niche market with limited competition
- Management and board members hold significant stakes of outstanding shares
- For FY 28 Mutares targets annual consolidated sales of EUR 10bn, holding net income of EUR 200m



#### Net income development in EUR m



Source: Warburg Research

Sum of the parts											
Net Asset Value			all Warburg Re	esearch estimat	es						
Company	exit date	sales Wre	EBITDA margin	Ebitda / Ebit	Exit mutiple	EV	probability	NPV			
Amaneos	2026	1.100	7%	77,0	6,0	462	25%	95,8			
Asteri / Palmia	2026	150	5%	7,5	6,0	45	25%	9,3			
Byldis	2028	80	6%	4,8	7,0	34	10%	2,3			
Celcim	2026	55	9%	5,0	7,0	35	35%	10,1			
Conexus Exi / Six	2026	75	6%	4,5	8,0	36	25%	7,5			
Donges Group	2023	200	8%	16,0	7,0	112	35%	43,0			
Efasec	2028	400	9%	36,0	8,0	288	10%	19,8			
Fasana	2026	65	7%	4,6	8,0	36	25%	7,5			
Ferral United	2027	900	8%	72,0	7,0	504	25%	95,2			
Frigoscandia	2026	365	4%	14,6	7,0	102	100%	60,0			
Ganter	2026	80	7%	5,6	7,0	39	25%	8,1			
Gemini / Adcoms	2026	80	8%	6,4	8,0	51	25%	10,6			
Go Colletive (Arriva)	2027	400	7%	28,0	6,0	168	25%	31,7			
Greenview	2028	45	6%	2,7	7,0	19	10%	1,3			
Guascor Energy	2027	100	8%	8,0	7,0	56	25%	10,6			
HILO (Kico Group)	2026	300	10%	30,0	6,0	180	25%	37,3			
iinovis group (Valmet Automotive)	2026	50	5%	2,5	5,0	13	10%	1,0			
keeeper	2024	90	11%	9,9	9,0	89	35%	31,2			
La Rochette	2026	110	9%	9,9	7,0	69	35%	20,1			
Lapyere	2026	700	8%	56,0	7,0	692	25%	143,5			
Magirus	2028	400	8%	32,0	8,0	406	10%	27,9			
NEWBalcke-Dürr	2026	500	6%	30,0	6,0	180	25%	37,3			
Peugeot Motor	2028	140	7%	9,8	6,0	59	10%	2,0			
Prenatal	2028	100	7%	7,0	7,0	49	10%	1,7			
Redo	2028	35	7%	2,5	8,0	20	10%	1,1			
Repartim (Carglas Maison)	2026	30	7%	2,1	7,0	15	50%	4,9			
Steyr Motors	2026	40	20%	8,0	7,0	56	35%	16,3			
Stuart	2028	80	5%	4,0	9,0	36	10%	2,5			
Teamtex	2028	80	6%	4,8	8,0	38	10%	2,6			
Terranor (Nordic Road Services)	2024	215	10%	21,5	7,0	151	35%	52,7			

2023	20240	20250	2026e
2023	20246	20236	20206
103,6	122,9	137,4	145,6
18,7	22,1	24,7	26,2 9,8%
		TV	267
9	37,0	55,0	67,0 9,8%
		TV	683
	707		
	567		
	140,2		
	18,7	103,6 122,9 18,7 22,1 9 37,0 707 567	103,6 122,9 137,4 18,7 22,1 24,7 9 37,0 55,0 TV 707 567

Enterprise Value / CF	199,3	79,7	950,9
Discounted values	199,3	72,6	788,7
Discounted sum EV/CF	1060,6		
Debt	250,0		
Cash	112,6		
Other debt / asset items	-121,7		
Equity Value	1045		
Number of shares outstanding	21,1		
Fair value per share (EUR)	49,5		

As debt we deduct the outstanding bond and given guarantees
Assets are identified distributable assets of portfolio companies

3577,1

707,1



Valuation							
	2020	2021	2022	2023	2024e	2025e	2026e
Price / Book	0.9 x	0.5 x	0.6 x	0.5 x	1.0 x	1.2 x	1.4 x
Book value per share ex intangibles	7.38	28.56	27.56	39.05	31.07	23.51	17.58
EV / Sales	0.3 x						
EV / EBITDA	3.6 x	1.5 x	6.0 x	1.7 x	7.3 x	6.4 x	5.4 x
EV / EBIT	12.5 x	2.0 x	n.a.	2.9 x	n.a.	n.a.	n.a.
EV / EBIT adj.*	n.a.	n.a.	7.8 x	2.9 x	n.a.	n.a.	n.a.
P / FCF	n.a.	n.a.	n.a.	n.a.	n.a.	43.2 x	10.0 x
P/E	6.3 x	0.8 x	n.a.	1.3 x	n.a.	n.a.	n.a.
P / E adj.*	5.1 x	7.4 x	5.6 x	4.9 x	7.3 x	6.3 x	5.4 x
Dividend Yield	13.3 %	6.8 %	10.4 %	9.3 %	6.1 %	6.7 %	7.3 %
FCF Potential Yield (on market EV)	28.2 %	66.4 %	20.0 %	59.7 %	13.7 %	15.6 %	18.5 %
*Adjustments made for: -							

### **Company Specific Items**

company opcome nome							
	2020	2021	2022	2023	2024e	2025e	2026e
Sales Holding	32	50	71	104	123	137	146
Portfolio equity distributions	35	14	69	9	37	55	67
Exit gains	0	58	4	114	130	127	130
Net income holding	33	50	71	102	120	138	161
adj. EBITDA holding	5	-18	-7	-46	-33	-30	-21
Income investments holding	35	71	72	149	167	182	197
Chg yoy	65.0 %	58.2 %	40.9 %	45.7 %	18.6 %	11.8 %	6.0 %
Net income margin holding	104.7 %	98.2 %	100.3 %	98.9 %	97.5 %	100.2 %	110.2 %
Consulting income	4	7	13	19	22	25	26
Portfolio income	66	65	140	112	160	192	213

#### **Consolidated profit & loss**



In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Sales	1,584	2,504	3,752	4,689	6,235	6,659	6,786
Change Sales yoy	55.9 %	58.1 %	49.8 %	25.0 %	33.0 %	6.8 %	1.9 %
Increase / decrease in inventory	-23	7	-16	-4	0	0	0
Total Sales	1,561	2,511	3,735	4,685	6,235	6,659	6,786
Material expenses	975	1,580	2,399	2,800	3,803	4,062	4,139
Gross profit	586	931	1,337	1,885	2,432	2,597	2,646
Gross profit margin	37.0 %	37.2 %	35.6 %	40.2 %	39.0 %	39.0 %	39.0 %
Personnel expenses	424	660	910	1,370	1,808	1,931	1,968
Other operating income	241	770	356	986	731	781	796
Other operating expenses	261	474	601	745	1,112	1,167	1,148
Unfrequent items	0	0	0	0	0	0	0
EBITDA	143	567	181	757	242	280	326
Margin	9.0 %	22.6 %	4.8 %	16.1 %	3.9 %	4.2 %	4.8 %
Depreciation of fixed assets	102	119	185	320	343	366	373
EBITA	41	448	-3	437	-101	-87	-47
Amortisation of intangible assets	0	0	0	0	0	0	0
Goodwill amortisation	0	0	0	0	0	0	0
EBIT	41	448	-3	437	-101	-87	-47
Margin	2.6 %	17.9 %	-0.1 %	9.3 %	-1.6 %	-1.3 %	-0.7 %
EBIT adj.	-130	-160	140	437	-101	-87	-47
Interest income	4	9	15	20	20	20	20
Interest expenses	28	27	68	93	90	90	90
Other financial income (loss)	0	0	0	0	0	0	0
EBT	17	429	-56	364	-171	-157	-117
Margin	1.1 %	17.1 %	-1.5 %	7.8 %	-2.7 %	-2.4 %	-1.7 %
Total taxes	-3	-14	-36	-4	0	0	0
Net income from continuing operations	20	443	-21	367	-171	-157	-117
Income from discontinued operations (net of tax)	0	0	0	0	0	0	0
Net income before minorities	20	443	-21	367	-171	-157	-117
Minority interest	-7	-7	-14	-30	0	0	0
Net income	27	449	-7	397	-171	-157	-117
Margin	1.7 %	17.9 %	-0.2 %	8.5 %	-2.7 %	-2.4 %	-1.7 %
Net income adj.	33	50	71	102	120	138	161
Number of shares, average	15	17	21	21	21	21	21
EPS	1.79	27.18	-0.33	19.08	-8.10	-7.43	-5.55
EPS adj.	2.20	3.00	3.46	4.92	5.68	6.52	7.61
*Adjustments made for:							

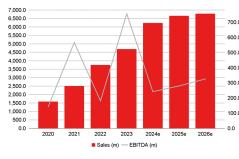
Guidance: Group sales EUR around 6bn, net income holding EUR 108-132m

#### **Financial Ratios**

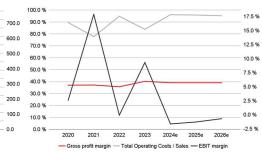
	2020	2021	2022	2023	2024e	2025e	2026e
Total Operating Costs / Sales	89.5 %	77.6 %	94.7 %	83.8 %	96.1 %	95.8 %	95.2 %
Operating Leverage	1.0 x	17.0 x	n.a.	n.a.	n.a.	-2.1 x	-24.0 x
EBITDA / Interest expenses	5.1 x	20.8 x	2.7 x	8.1 x	2.7 x	3.1 x	3.6 x
Tax rate (EBT)	-16.6 %	-3.2 %	62.8 %	-1.0 %	0.0 %	0.0 %	0.0 %
Dividend Payout Ratio	115.6 %	5.6 %	n.m.	12.8 %	n.m.	n.m.	n.m.
Sales per Employee	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.

# Sales, EBITDA in EUR m

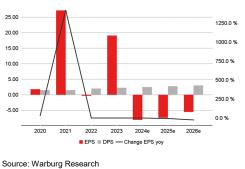
Source: Warburg Research



# Operating Performance in %



#### Performance per Share



Source: Warburg Research

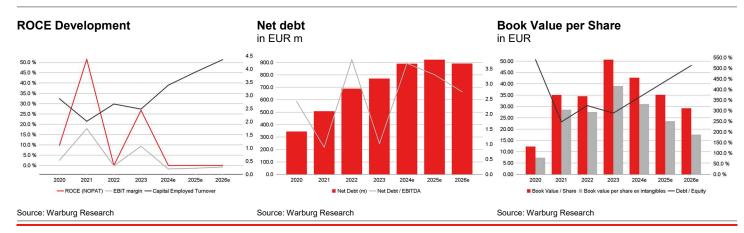
## Consolidated balance sheet



In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Assets							
Goodwill and other intangible assets	76	134	144	245	245	245	245
thereof other intangible assets	76	134	144	245	245	245	245
thereof Goodwill	0	0	0	0	0	0	0
Property, plant and equipment	243	557	764	1,167	962	734	499
Financial assets	9	74	46	129	129	129	129
Other long-term assets	150	324	398	475	475	475	475
Fixed assets	478	1,088	1,352	2,015	1,810	1,582	1,347
Inventories	204	423	561	673	891	951	969
Accounts receivable	295	342	458	595	761	813	829
Liquid assets	145	255	246	520	401	368	399
Other short-term assets	206	452	412	545	545	545	545
Current assets	850	1,472	1,677	2,334	2,598	2,678	2,742
Total Assets	1,327	2,560	3,030	4,349	4,409	4,261	4,090
Liabilities and shareholders' equity							
Subscribed capital	15	21	21	21	21	21	21
Capital reserve	38	134	135	139	139	139	139
Retained earnings	144	566	527	900	682	472	297
Other equity components	-7	1	31	9	59	109	159
Shareholders' equity	190	721	713	1,069	901	741	616
Minority interest	17	15	1	50	50	50	50
Total equity	207	736	714	1,120	951	792	666
Provisions	210	326	332	533	463	393	323
thereof provisions for pensions and similar obligations	116	153	94	131	131	131	131
Financial liabilities (total)	374	610	841	1,160	1,160	1,160	1,160
Short-term financial liabilities	57	69	136	134	134	134	134
Accounts payable	319	525	754	904	1,203	1,284	1,309
Other liabilities	217	363	389	632	632	632	632
Liabilities	1,120	1,824	2,316	3,229	3,457	3,469	3,423
Total liabilities and shareholders' equity	1,327	2,560	3,030	4,349	4,409	4,261	4,090

#### **Financial Ratios**

	2020	2021	2022	2023	2024e	2025e	2026e
Efficiency of Capital Employment							
Operating Assets Turnover	3.8 x	3.1 x	3.6 x	3.1 x	4.4 x	5.5 x	6.9 x
Capital Employed Turnover	2.9 x	2.0 x	2.7 x	2.5 x	3.4 x	3.9 x	4.4 x
ROA	5.7 %	41.3 %	-0.5 %	19.7 %	-9.4 %	-9.9 %	-8.7 %
Return on Capital							
ROCE (NOPAT)	9.8 %	51.4 %	n.a.	26.8 %	n.a.	n.a.	n.a.
ROE	14.4 %	98.6 %	-0.9 %	44.6 %	-17.4 %	-19.1 %	-17.3 %
Adj. ROE	17.8 %	10.9 %	9.9 %	11.5 %	12.2 %	16.8 %	23.6 %
Balance sheet quality							
Net Debt	345	508	689	771	890	922	892
Net Financial Debt	228	355	595	640	759	792	761
Net Gearing	166.3 %	69.0 %	96.6 %	68.8 %	93.6 %	116.5 %	133.8 %
Net Fin. Debt / EBITDA	160.1 %	62.6 %	328.0 %	84.5 %	313.8 %	283.2 %	233.4 %
Book Value / Share	12.3	35.1	34.5	50.7	42.7	35.1	29.2
Book value per share ex intangibles	7.4	28.6	27.6	39.1	31.1	23.5	17.6



COMMENT

Published 04.06.2024

6

#### Consolidated cash flow statement



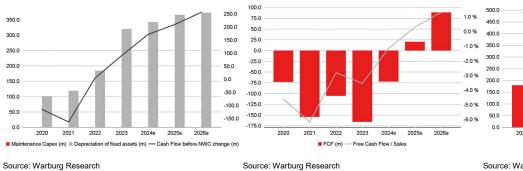
In EUR m	2020	2021	2022	2023	2024e	2025e	2026e
Net income	20	443	-21	367	-171	-157	-117
Depreciation of fixed assets	102	119	185	320	343	366	373
Amortisation of goodwill	0	0	0	0	0	0	0
Amortisation of intangible assets	0	0	0	0	0	0	0
Increase/decrease in long-term provisions	7	-19	-59	36	0	0	0
Other non-cash income and expenses	-243	-705	-100	-633	0	0	0
Cash Flow before NWC change	-115	-163	5	91	172	210	256
Increase / decrease in inventory	17	-22	-138	-113	-217	-61	-18
Increase / decrease in accounts receivable	7	43	-117	-136	-167	-52	-15
Increase / decrease in accounts payable	48	38	228	151	298	82	24
Increase / decrease in other working capital positions	0	0	0	-20	-20	-20	-20
Increase / decrease in working capital (total)	72	59	-26	-118	-106	-51	-29
Net cash provided by operating activities [1]	-43	-104	-21	-27	66	159	227
Investments in intangible assets	0	0	0	0	0	0	0
Investments in property, plant and equipment	-29	-48	-84	-138	-138	-138	-138
Payments for acquisitions	79	189	110	354	0	0	0
Financial investments	1	1	2	11	0	0	0
Income from asset disposals	1	33	46	186	0	0	0
Net cash provided by investing activities [2]	51	172	84	455	-138	-138	-138
Change in financial liabilities	104	236	232	319	0	0	0
Dividends paid	-15	-25	-31	-36	-47	-53	-58
Purchase of own shares	-3	0	0	0	0	0	0
Capital measures	0	0	0	0	0	0	0
Other	-29	0	-256	-427	0	0	0
Net cash provided by financing activities [3]	58	211	-56	-145	-47	-53	-58
Change in liquid funds [1]+[2]+[3]	66	280	8	282	-120	-32	31
Effects of exchange-rate changes on cash	-1	0	-16	-9	0	0	0
Cash and cash equivalent at end of period	145	425	246	520	401	368	399

#### **Financial Ratios**

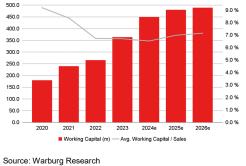
	2020	2021	2022	2023	2024e	2025e	2026e
Cash Flow							
FCF	-73	-154	-105	-166	-72	21	89
Free Cash Flow / Sales	-4.6 %	-6.2 %	-2.8 %	-3.5 %	-1.2 %	0.3 %	1.3 %
Free Cash Flow Potential	146	580	217	761	242	280	326
Free Cash Flow / Net Profit	-269.0 %	-34.3 %	1547.1 %	-41.7 %	42.2 %	-13.1 %	-75.7 %
Interest Received / Avg. Cash	3.5 %	4.2 %	6.0 %	5.1 %	4.3 %	5.2 %	5.2 %
Interest Paid / Avg. Debt	9.7 %	5.5 %	9.4 %	9.3 %	7.8 %	7.8 %	7.8 %
Management of Funds							
Investment ratio	1.8 %	1.9 %	2.2 %	2.9 %	2.2 %	2.1 %	2.0 %
Maint. Capex / Sales	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Capex / Dep	28.3 %	40.0 %	45.7 %	43.2 %	40.3 %	37.7 %	37.0 %
Avg. Working Capital / Sales	9.2 %	8.4 %	6.7 %	6.7 %	6.5 %	7.0 %	7.1 %
Trade Debtors / Trade Creditors	92.5 %	65.0 %	60.8 %	65.7 %	63.3 %	63.3 %	63.3 %
Inventory Turnover	4.8 x	3.7 x	4.3 x	4.2 x	4.3 x	4.3 x	4.3 x
Receivables collection period (days)	68	50	45	46	45	45	45
Payables payment period (days)	119	121	115	118	115	115	115
Cash conversion cycle (Days)	25	26	15	16	15	15	15

**Free Cash Flow Generation** 

# CAPEX and Cash Flow in EUR m



#### **Working Capital**



Published 04.06.2024

7



#### LEGAL DISCLAIMER

This research report ("investment recommendation") was prepared by the Warburg Research GmbH, a fully owned subsidiary of the M.M.Warburg & CO (AG & Co.) KGaA and is passed on by the M.M.Warburg & CO (AG & Co.) KGaA. It is intended solely for the recipient and may not be passed on to another company without their prior consent, regardless of whether the company is part of the same corporation or not. It contains selected information and does not purport to be complete. The investment recommendation is based on publicly available information and data ("information") believed to be accurate and complete. Warburg Research GmbH neither examines the information for accuracy and completeness, nor guarantees its accuracy and completeness. Possible errors or incompleteness of the information do not constitute grounds for liability of M.M.Warburg & CO (AG & Co.) KGaA or Warburg Research GmbH for damages of any kind whatsoever, and M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are not liable for indirect and/or direct and/or consequential damages. In particular, neither M.M.Warburg & CO (AG & Co.) KGaA nor Warburg Research GmbH are liable for the statements, plans or other details contained in these investment recommendations concerning the examined companies, their affiliated companies, strategies, economic situations, market and competitive situations, regulatory environment, etc. Although due care has been taken in compiling this investment recommendation, it cannot be excluded that it is incomplete or contains errors. M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH, their shareholders and employees are not liable for the accuracy and completeness of the statements, estimations and the conclusions derived from the information contained in this investment recommendation. Provided a investment recommendation is being transmitted in connection with an existing contractual relationship, i.e. financial advisory or similar services, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH shall be restricted to gross negligence and wilful misconduct. In case of failure in essential tasks, M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are liable for normal negligence. In any case, the liability of M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH is limited to typical, expectable damages. This investment recommendation does not constitute an offer or a solicitation of an offer for the purchase or sale of any security. Partners, directors or employees of M.M.Warburg & CO (AG & Co.) KGaA, Warburg Research GmbH or affiliated companies may serve in a position of responsibility, i.e. on the board of directors of companies mentioned in the report. Opinions expressed in this investment recommendation are subject to change without notice. The views expressed in this research report accurately reflect the research analyst's personal views about the subject securities and issuers. Unless otherwise specified in the research report, no part of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in the research report. All rights reserved.

#### **COPYRIGHT NOTICE**

This work including all its parts is protected by copyright. Any use beyond the limits provided by copyright law without permission is prohibited and punishable. This applies, in particular, to reproductions, translations, microfilming, and storage and processing on electronic media of the entire content or parts thereof.

# DISCLOSURE ACCORDING TO §85 OF THE GERMAN SECURITIES TRADING ACT (WPHG), MAR AND MIFID II INCL. COMMISSION DELEGATED REGULATION (EU) 2016/958 AND (EU) 2017/565

The valuation underlying the investment recommendation for the company analysed here is based on generally accepted and widely used methods of fundamental analysis, such as e.g. DCF Model, Free Cash Flow Value Potential, NAV, Peer Group Comparison or Sum of the Parts Model (see also <u>http://www.mmwarburg.de/disclaimer/disclaimer.htm#Valuation</u>). The result of this fundamental valuation is modified to take into consideration the analyst's assessment as regards the expected development of investor sentiment and its impact on the share price.

Independent of the applied valuation methods, there is the risk that the price target will not be met, for instance because of unforeseen changes in demand for the company's products, changes in management, technology, economic development, interest rate development, operating and/or material costs, competitive pressure, supervisory law, exchange rate, tax rate etc. For investments in foreign markets and instruments there are further risks, generally based on exchange rate changes or changes in political and social conditions.

This commentary reflects the opinion of the relevant author at the point in time of its compilation. A change in the fundamental factors underlying the valuation can mean that the valuation is subsequently no longer accurate. Whether, or in what time frame, an update of this commentary follows is not determined in advance.

Additional internal and organisational arrangements to prevent or to deal with conflicts of interest have been implemented. Among these are the spatial separation of Warburg Research GmbH from M.M.Warburg & CO (AG & Co.) KGaA and the creation of areas of confidentiality. This prevents the exchange of information, which could form the basis of conflicts of interest for Warburg Research GmbH in terms of the analysed issuers or their financial instruments.

The analysts of Warburg Research GmbH do not receive a gratuity – directly or indirectly – from the investment banking activities of M.M.Warburg & CO (AG & Co.) KGaA or of any company within the Warburg-Group.

All prices of financial instruments given in this investment recommendation are the closing prices on the last stock-market trading day before the publication date stated, unless another point in time is explicitly stated.

M.M.Warburg & CO (AG & Co.) KGaA and Warburg Research GmbH are subject to the supervision of the Federal Financial Supervisory Authority, BaFin. M.M.Warburg & CO (AG & Co.) KGaA is additionally subject to the supervision of the European Central Bank (ECB).

#### SOURCES

All data and consensus estimates have been obtained from FactSet except where stated otherwise.

The **Warburg ESG Risk Score** is based on information © 2020 MSCI ESG Research LLC. Reproduced by permission. Although Warburg Research's information providers, including without limitation, MSCI ESG Research LLC and its affiliates (the "ESG Parties"), obtain information (the "Information") from sources they consider reliable, none of the ESG Parties warrants or guarantees the originality, accuracy and/or completeness, of any data herein and expressly disclaim all express or implied warranties, including those of merchantability and fitness for a particular purpose. The Information may only be used for your internal use, may not be reproduced or redisseminated in any form and may not be used as a basis for, or a component, of any financial instruments or products indices. Further, none of the Information can in and of itself be used to determine which securities to buy or sell or when to buy or sell them. None of the ESG Parties shall have any liability for any errors or omissions in connection with any data herein, or any liability for any direct, indirect, special, punitive, consequential or any other damage (including lost profits) even if notified of the possibility.



#### Additional information for clients in the United States

1. This research report (the "Report") is a product of Warburg Research GmbH, Germany, a fully owned subsidiary of M.M.Warburg & CO (AG & Co.) KGaA, Germany (in the following collectively "Warburg"). Warburg is the employer of the research analyst(s), who have prepared the Report. The research analyst(s) reside outside the United States and are not associated persons of any U.S. regulated broker-dealer and therefore are not subject to the supervision of any U.S. regulated broker-dealer.

2. The Report is provided in the United States for distribution solely to "major U.S. institutional investors" under Rule 15a-6 of the U.S. Securities Exchange Act of 1934 by CIC.

3. CIC (Crédit Industriel et Commercial) and M.M. Warburg & CO have concluded a Research Distribution Agreement that gives CIC Market Solutions exclusive distribution in France, the US and Canada of the Warburg Research GmbH research product.

4. The research reports are distributed in the United States of America by CIC ("CIC") pursuant to a SEC Rule 15a-6 agreement with CIC Market Solutions Inc ("CICI"), a U.S. registered broker-dealer and a related company of CIC, and are distributed solely to persons who qualify as "Major U.S. Institutional Investors" as defined in SEC Rule 15a-6 under the Securities Exchange Act of 1934.

5. Any person who is not a Major U.S. Institutional Investor must not rely on this communication. The delivery of this research report to any person in the United States of America is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein.

# Reference in accordance with section 85 of the German Securities Trading Act (WpHG) and Art. 20 MAR regarding possible conflicts of interest with companies analysed:

- -1- Warburg Research, or an affiliated company, or an employee of one of these companies responsible for the compilation of the research, hold a share of more than 5% of the equity capital of the analysed company.
- -2- Warburg Research, or an affiliated company, within the last twelve months participated in the **management of a consortium** for an issue in the course of a public offering of such financial instruments, which are, or the issuer of which is, the subject of the investment recommendation.
- -3- Companies affiliated with Warburg Research manage financial instruments, which are, or the issuers of which are, subject of the investment recommendation, in a market based on the provision of buy or sell contracts.
- MMWB, Warburg Research, or an affiliated company, reached an agreement with the issuer to provide investment banking and/or investment services and the relevant agreement was in force in the last 12 months or there arose for this period, based on the relevant agreement, the obligation to provide or to receive a service or compensation provided that this disclosure does not result in the disclosure of confidential business information.
- -5- The company compiling the analysis or an affiliated company had reached an **agreement on the compilation of the investment recommendation** with the analysed company.
- -6a- Warburg Research, or an affiliated company, holds a **net long position of more than 0.5%** of the total issued share capital of the analysed company.
- -6b- Warburg Research, or an affiliated company, holds a **net short position of more than 0.5%** of the total issued share capital of the analysed company.
- -6c- The issuer holds shares of more than 5% of the total issued capital of Warburg Research or an affiliated company.
- -7- The company preparing the analysis as well as its affiliated companies and employees have **other important interests** in relation to the analysed company, such as, for example, the exercising of mandates at analysed companies.

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Mutares	5	https://www.mmwarburg.com/disclaimer/disclaimer en/DE000A2NB650.htm



#### INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
"_"	Rating suspended:	The available information currently does not permit an evaluation of the company.

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	144	70
Hold	47	23
Sell	8	4
Rating suspended	7	3
Total	206	100

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	46	79
Hold	9	16
Sell	0	0
Rating suspended	3	5
Total	58	100

#### PRICE AND RATING HISTORY MUTARES AS OF 04.06.2024



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

#### EQUITIES

Matthias Rode Head of Equities

#### RESEARCH

Michael Heider Head of Research Henner Rüschmeier Head of Research Stefan Augustin Cap. Goods, Engineering Jan Bauer Renewables Sander Brockow Industrials **Christian Cohrs** Industrials & Transportation Dr. Christian Ehmann BioTech. Life Science Felix Ellmann Software, IT Jörg Philipp Frey Retail, Consumer Goods Marius Fuhrberg **Financial Services** Fabio Hölscher Automobiles, Car Suppliers

Philipp Kaiser Real Estate, Construction

#### INSTITUTIONAL EQUITY SALES

Klaus Schilling Head of Equity Sales, Germany Tim Beckmann United Kinadom Lea Bogdanova United Kingdom, Ireland Jens Buchmüller Scandinavia, Austria Matthias Fritsch United Kingdom Maximilian Martin Austria, Poland

#### SALES TRADING

Oliver Merckel Head of Sales Trading Rico Müller Sales Trading **Bastian Quast** Sales Trading

Carsten Klude

Macro Research

#### MACRO RESEARCH

#### Our research can be found under: Warburg Research

research.mmwarburg.com/en/index.html Bloomberg RESP MMWA GO FactSet www.factset.com

For access please contact:

Andrea Schaper Sales Assistance

+49 40 309537-280 mheider@warburg-research.com +49 40 309537-270 hrueschmeier@warburg-research.com +49 40 309537-168 saugustin@warburg-research.com +49 40 309537-155 jbauer@warburg-research.com +49 40 309537-248 sbrockow@warburg-research.com +49 40 309537-175 ccohrs@warburg-research.com +49 40 309537-167 cehmann@warburg-research.com +49 40 309537-120 fellmann@warburg-research.com +49 40 309537-258 jfrey@warburg-research.com +49 40 309537-185 mfuhrberg@warburg-research.com +49 40 309537-240 fhoelscher@warburg-research.com +49 40 309537-260 pkaiser@warburg-research.com

+49 40 3282-2678

mrode@mmwarburg.com

+49 69 5050-7400 kschilling@mmwarburg.com +49 40 3282-2665 tbeckmann@mmwarburg.com +49 69 5050-7411 lbogdanova@mmwarburg.com +49 69 5050-7415 jbuchmueller@mmwarburg.com +49 40 3282-2696 mfritsch@mmwarburg.com +49 69 5050-7413 mmartin@mmwarburg.com

+49 40 3282-2634 omerckel@mmwarburg.com +49 40 3282-2685

rmueller@mmwarburg.com +49 40 3282-2701 bquast@mmwarburg.com

+49 40 3282-2572 cklude@mmwarburg.com

+49 40 3282-2632

aschaper@mmwarburg.com

Jörg Treptow Designated Sponsoring

I SEG

Capital IQ

**Kerstin Muthig** 

Sales Assistance

# Investment Strategy

Thilo Kleibauer

Hannes Müller

Andreas Pläsier

Malte Schaumann

Chemicals, Agriculture

**Oliver Schwarz** 

Simon Stippig

Real Estate, Telco

Marc-René Tonn

Automobiles, Car Suppliers

Robert-Jan van der Horst

**Rudolf Alexander Michaelis** 

**Roman Alexander Niklas** 

Software, IT

Technology

Technology

Software, IT

Germany

Switzerland

Antonia Möller

Roadshow/Marketing

Roadshow/Marketing

Juliane Niemann

Roadshow/Marketing

Marcel Magiera

Designated Sponsoring

Designated Sponsoring

Sebastian Schulz

**Charlotte Wernicke** 

Andreas Wolf

Retail, Consumer Goods

Banks, Financial Services

Dr. Christian Jasperneite

**DESIGNATED SPONSORING** 

+49 40 3282-2649 rmichaelis@mmwarburg.com +49 69 5050-7412 rniklas@mmwarburg.com

+49 69 5050-7417 amoeller@mmwarburg.com +49 40 3282-2669 cwernicke@mmwarburg.com +49 40 3282-2694 jniemann@mmwarburg.com

+49 40 3282-2662 mmagiera@mmwarburg.com +49 40 3282-2631 sschulz@mmwarburg.com +49 40 3282-2658 itreptow@mmwarburg.com

+49 40 3282-2439 cjasperneite@mmwarburg.com

> www.lseg.com www.capitaliq.com

+49 40 3282-2703 kmuthig@mmwarburg.com

aplaesier@warburg-research.com mschaumann@warburg-research.com oschwarz@warburg-research.com +49 40 309537-265 sstippig@warburg-research.com +49 40 309537-259 mtonn@warburg-research.com +49 40 309537-290 rvanderhorst@warburg-research.com

+49 40 309537-140

awolf@warburg-research.com

+49 40 309537-257 tkleibauer@warburg-research.com +49 40 309537-255 hmueller@warburg-research.com +49 40 309537-246 +49 40 309537-170 +49 40 309537-250

WARBURG