

Earnings Report (German GAAP) | Mutares SE & Co. KGaA | Q3 2024

Munich | November 7th, 2024

Income Statement

Holding topline growth driven by larger portfolio, net income benefiting from exit of Frigoscandia

Income Statement, Mutares Holding (mEUR)	Q3 2024 YTD	Q3 2023 YTD
Revenues	84.3	75.5
Other operating income	6.8	0.5
Expenses for purchased services	(25.9)	(22.8)
Personnel expenses	(18.2)	(18.2)
Other operating expenses	(27.5)	(31.6)
EBITDA	19.5	3.4
Financial result	37.3	102.4
Taxes	(3.2)	(4.5)
Net income	53.5	101.3

Revenues comprise consulting and management fees charged to portfolio companies.

Expenses for purchased services mainly include expenses charged from Mutares' country subsidiaries in connection with restructuring services for portfolio companies and are in line with the growth of the Mutares Group.

Other operating expenses mainly include expenses charged from Mutares' country subsidiaries in connection with M&A services, legal, travel and administration costs.

Financial result benefiting from the exit of Frigoscandia, partly offset by costs related to the bonds (interest and non-recurring costs for the tap issue and the new bond) as well as impairments on exposure (shares & receivables) to sold portfolio companies²⁾.

1) Rounding differences may occur; 2) Impairments on receivables towards affiliated companies and the reversal of it (resulting from consulting services & management fees as well as dividends and loans granted) are presented as part of other expenses and other Income respectively following German GAAP ("HGB")

Balance Sheet

Increase in total assets follows investments into the portfolio, with financing increasing from net income growth, bond tap and additional bond issue

Balance Sheet, Mutares Holding (mEUR)	30/09/2024	31/12/2023
Non-current assets	273.2	159.1
Financial assets	264.5	150.5
Other non-current assets	8.7	8.6
Current assets	522.7	403.1
Receivables & other assets	416.0	346.7
Cash & cash equivalents	106.7	56.4
Total assets	795.8	562.2
Total equity	351.4	343.5
Provisions	28.1	24.6
Liabilities	416.3	194.1
Bonds	385.0	150.0
Trade & other liabilities	31.3	44.1
Total equity & liabilities	795.8	562.2

Financial assets include shares in – and long-term loans to – affiliated companies, with growth as a result of various capital measures at direct subsidiaries, partly to strengthen capital structure, partly in connection with the acquisition activities (mainly for the buildup of FerrAI United Group).

Receivables towards affiliated companies mainly due to consulting services and management fees, as well as dividends and loans granted.

Equity increase driven by positive net income and capital increase as a result of exercising share options, partially offset by the paid dividend.

Bond tap issue of EUR 100m in Q1 2024 and additional bond of EUR 135m in Q3 2024.

Trade & other liabilities reduced mainly due to lower intercompany liabilities.

Cash Flow Statement

Increase in cash and cash equivalents mainly driven by increase through bond tap, new bond and Frigoscandia exit, partially offset by investment in portfolio

Cash Flow Statement, Mutares Holding (mEUR)	Q3 2024 YTD	Q3 2023 YTD
Cash from operating activities	4.8	0.1
Net result	53.5	101.3
Financial result	(37.3)	(102.4)
Non-cash expense (+) / income (-)	-	-
Increase (-) / decrease (+) in other assets	2.4	5.1
Increase (+) / decrease (-) in provisions	7.6	9.6
Increase (+) / decrease (-) in trade payables	(21.5)	(13.6)
Cash from investing activities	(115.3)	76.0
Net investments (-) in affiliated companies (shares, loans etc.)	(115.3)	76.0
Proceeds (+) from short-term financial assets	-	-
Cash from financing activities	160.8	16.9
Capital increase due to exercise of share plans	1.8	-
Increase in bonds (+)	235.0	70.0
Dividends paid (-)	(47.4)	(36.1)
Interest & related costs paid (-)	(28.6)	(18.7)
Proceeds in connection with treasury shares (+)	-	1.6
Cash & cash equivalents at beginning of period	56.4	12.5
Cash & cash equivalents at end of period	106.7	105.5

Cash flow from operating regularly on a low level due to material effects from portfolio presented within cash flow from investing activities

Cash flow from investing activities shows (net) investment into portfolio consisting of purchase prices for acquisitions, as well as investments into existing portfolio companies (e.g. equity contribution, loans, mainly in the build up of FerrAI United Group), partly offset by the significantly positive contribution of the Frigoscandia exit. Positive impact of SMP exit in Q3 2023.

Cash flow from financing activities overall positive due to proceeds from the bond tap issue and the new bond issue, partially offset by the paid dividend and financing costs.

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